# 4240 - Equilibrium, Welfare & Information Retake Exam, Spring term 2018

## Problem 1 (20 points, 2.5 per question)

Please check the (unique) correct sentence or answer for each of questions i-viii) below.

- i) The first fundamental theorem of welfare economics
  - A. states that markets always clear.
  - B. states that market equilibria satisfying certain assumptions are Pareto efficient.
  - C. characterizes conditions under which we can implement an allocation as a market equilibrium.
  - D. gives the conditions under which the Walrasian equilibrium exists.
- ii) A tax in general equilibrium
  - A. always increases welfare.
  - B. always decreases welfare.
  - C. can increase or decrease welfare.
  - D. always eliminates the deadweight loss.

#### iii) In an oligopoly

- A. firms act strategically and the market allocation is always efficient .
- B. the market allocation is only efficient if firms do not act strategically.
- C. firms act strategically and the market outcome can be efficient.
- D. the market allocation cannot be efficient.

#### iv) Coasian bargaining

- A. solves all real world externality problems.
- B. proofs the existence of a Walrasian equilibrium.
- C. implements the Pigovian tax.
- D. can lead to Pareto improvements in a setting with externalities if transaction costs are low.
- v) When both buyers and sellers have little information,
  - A. none of the others answers is correct.
  - B. insurance markets will face a problem of adverse selection.
  - C. insurance markets will face a problem of moral hazard.
  - D. insurance markets will collapse.

- vi) With adverse selection,
  - A. risk-loving individuals are worse off.
  - B. risk-averse individuals are worse off.
  - C. both risk-loving and risk-averse individuals are worse off.
  - D. none of the above.
- vii) Paul buys a car from Sam, with the agreement that Sam repairs the motor:
  - A. this is a problem of adverse selection.
  - B. this is a problem of moral hazard.
  - C. this is a problem of both adverse selection and moral hazard.
  - D. this is not a problem of asymmetric information, but of trust.
- viii) With moral hazard:
  - A. the principal exploits the risk aversion of the agent to ensure a larger profit.
  - B. the principal will bear all the risk.
  - C. the principal would optimally ask the risk-averse agent to share profits.
  - D. none of the above.

# Problem 2 (30 points, 10 per question)

Two agents, denoted a and b, live in 2-commodity exchange economy and have the following utility functions:

$$U(x^a) = \log(x_1^a) + \log(x_2^a)$$
  
 $U(x^b) = \log(x_1^b) + \sqrt{x_2^b}$ 

Initial endowments are  $w^a = (18, 4)$  and  $w^b = (0, 8)$ . All agents are price takers.

- i) Derive the first agent's demand function  $x_1^a(p_1, p_2)$  as a function of prices only.
- ii) Derive the second agent's demand functions  $x_1^b(p_1, p_2)$  and  $x_2^b(p_1, p_2)$  as a function of prices only.
- iii) Calculate the excess demand function  $z_1(p_1, p_2)$  for the first consumption good and determine the equilibrium price ration and the equilibrium consumption levels.

#### Problem 3 (10 points)

Two firms are producing the identical good q. The first firm's cost of production is  $C_1(q_1) = c_1q_1$ , and the second firm's cost of production is  $C_2(q_2) = c_2q_2$ . The firms face the (inverse) demand P(Q) = a - Q, where  $Q = q_1 + q_2$ . Calculate the Cournot equilibrium. Do you expect the price in a Bertrand equilibrium to be higher or lower (no calculation needed)?

### Problem 4 (40 points, 10 per question)

A small soap producer operates in a local monopolistic market. Depending on the proportion r of "bio" ingredients, the production cost is  $\frac{r^2}{2}$ . Barbara wants to buy a unit of soap. Her utility function is  $U = \theta r - p_r$ , where  $p_r$  is the price of soap of type r and  $\theta > 0$  is a preference parameter. As usual, the utility of not purchasing a soap is normalized to 0.

- i) Assume Barbara is a representative consumer. What is the first best solution for the producer (complete information)?
- ii) Assume that consumers are of two possible types. The high type  $\bar{\theta}$  is more interested in "bio-labels" than the low type consumer  $\underline{\theta}$ . The proportion of  $\bar{\theta}$  consumers is  $\pi \in (0,1)$ . State the maximization problem for the producer and compute the second-best solution.
- iii) Assume now that the quality of the soap is not directly observable to the consumer. The consumer wishes to purchase a unit of soap from the firm. By assumption, r is either 0 (no bio products used) or 1 (production entirely uses bio products). Moreover, the consumer has many allergies and knows that the probability of having an alergic reaction is smaller with a high-quality soap (i.e. r=1). More precisely, let the alergic reactions be measured by  $\tilde{\theta}$  which takes values  $\theta \in \{\underline{\theta}, \overline{\theta}\}$  with  $Prob\left(\theta = \overline{\theta} | r = 1\right) = \pi_1 > \pi_0 = Prob\left(\theta = \overline{\theta} | r = 0\right)$ . The realization of  $\tilde{\theta}$  is observable and can be used in court. Thus, the consumer can offer to the firm a contract that pays a price  $p\left(\tilde{\theta}\right)$  that depends on the realization of  $\tilde{\theta}$ . State the maximization problem of the consumer (asymmetric information case) and determine the second-best optimum.
- iv) Assume that the firm is worried about the mediatic effect of being considered a bad firm. This can be seen as similar to making the firm risk averse. Briefly discuss how this would influence the optimal contract.