

# Exercises L12 Bargaining 2021

## - Question 1

a) What would be a suitable protocol for bargaining in this case? Specify the needed requirements.

We have to reallocate resources among agents in order to increase mutual benefit.

Protocol for resource allocation  
1)  $z^0$  is defined as current allocation  
2) Any agent can propose a new allocation

$$\langle \bar{z}, \bar{z}, \bar{p} \rangle$$

where  $z^0$  is current allocation  
 $\bar{z}$  is proposed allocation  
 $\bar{p}$  is sidepayments

3) If this deal is  
a) Accepted by all agents and  
b) Termination criteria is met  
then  $Z$  is implemented with  
 $\bar{p}$  side payments

4) If this deal is  
a) Accepted by all agents  
b) But termination criteria is  
not met

then  $Z$  is implemented with  
side payment and negotiation  
continue with next agent performing  
step 2 using  $Z^0 = Z$

5) If this deal is  
a) not accepted by all  
agents

then  $Z^0 = Z^0$  and negotiations  
continue with next agent  
performing step 2

6) If all rational proposals have  
been rejected current  $Z^0$  is  
implemented

Requirements:

1 Individual rationality

I  $u_i(z) - p_i > u_i(z^0)$  buy

II  $u_i(z) + p_i > u_i(z^0)$  sell

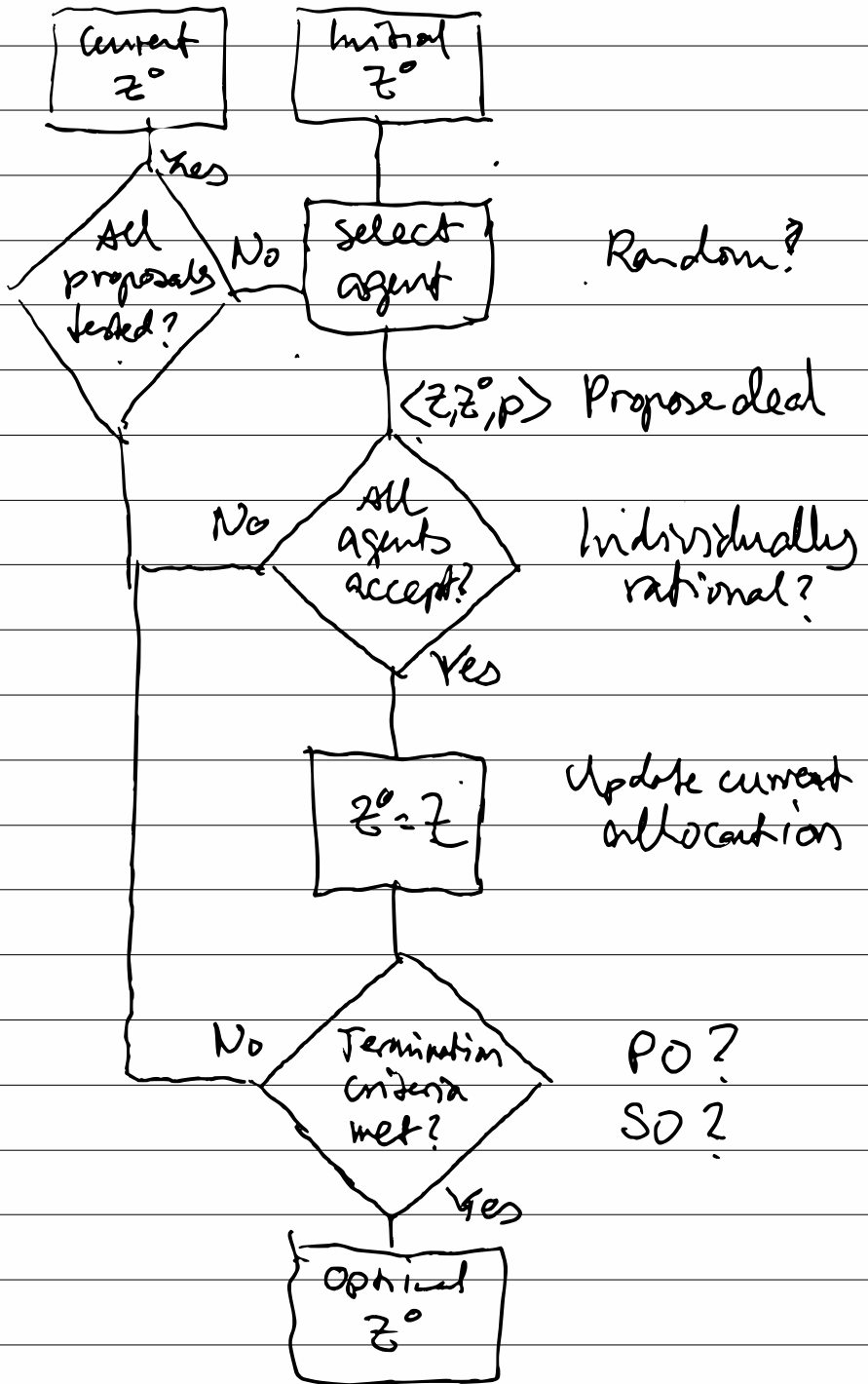
$$\sum_{i \in A} p_i = 0$$

2 Termination criteria

Pareto optimality or  
social optimum

PO is guaranteed if all deals  
are individually rational  
In one-contracts SD is reachable  
but not guaranteed

PO is NP-hard to calculate



↳ What is the set of possible allocations? could you calculate the social welfare of the different allocations? What allocations are Pareto optimal if no side payments are allowed?

$$\begin{aligned} v_1(\{z_1\}) &= 4 & v_1(\{z_2\}) &= 1 \\ v_2(\{z_1\}) &= 5 & v_2(\{z_2\}) &= 7 \end{aligned}$$

<u><math>A_{S_1}</math></u>	<u><math>A_{S_2}</math></u>	<u>SW</u>	<u>PO</u>
$\{z_1\} + \{z_2\} = 5$ 4 + 1	$\{\emptyset\} = 0$ 0	5	Yes
$\{z_1\} = 4$	$\{z_2\} = 7$	11	Yes
$z_1^0 \Rightarrow \{z_2\} = 1$	$\{z_1\} = 5$	6	No
$\{\emptyset\} = 0$ 0	$\{z_1\} + \{z_2\} = 12$ 5 + 7	12	Yes

c) What would be allocation if agent 1 is selected to give the first bargaining proposal and side payments are allowed?

- Agent 1 could either  
↳ sell  $z_2$  to  $Ag_2$   
↳ Buy  $z_1$  from  $Ag_2$

\*  $Ag_1$  sell  $z_2$  in round 1  $z^0(z_2, z_1)$

$$\text{I } v_2(z_1, z_2) - p_2 > v_2(z_1) \quad \text{Rational } Ag_2$$
$$12 - p_2 > 5$$
$$p_2 < 7$$

$$\text{II } v_1(\emptyset) + p_2 > v_1(z_2) \quad \text{Rat. } Ag_1$$
$$0 + p_2 > 1$$
$$p_2 > 1$$

$\Rightarrow Ag_1$  will sell  $z_2$  to  $Ag_2$  if  $p_1 > 1$ ,  
 $Ag_2$  will buy  $z_2$  if  $p_1 < 7$

\*  $A_1$  buy  $z_1$  from  $A_2$  in round 1

$$\text{I } v_1(z_1, z_2) - p_1 > v_1(z_2) \text{ Rational } A_1,$$
$$5 - p_1 > 1$$
$$p_1 < 4$$

$$\text{II } v_2(\emptyset) + p_1 > v_2(z_1) \text{ Rational } A_2$$
$$0 + p_1 > 5$$
$$p_1 > 5$$

$\Rightarrow$  Not possible for  $A_1$  to buy  $z_1$  from  $A_2$  in round 1

$A_1$  will propose a deal to sell  $z_2$  to  $A_2$  for a side payment of  $p_2 < 7$

$$A_1 = \{ \emptyset \} + p_2 = 0 + 7 = 7$$

$$A_2 = \{ z_1 \} + \{ z_2 \} - p_2 = 12 - 7 = 5$$

This is PO and SO allocation  
so bargaining stops.

lets check if true...

-  $A_{32}$  is selected round 2  
1, sell  $z_1$   
2, sell  $z_2$

\*  $A_{32}$  sell  $z_1$

$$\text{I } v_1(z_1) - p_1 > v_1(\emptyset) \text{ Rational } A_{31}$$
$$4 - p_1 > 0$$
$$p_1 < 4$$

$$\text{II } v_2(z_2) + p_1 > v_2(z_1, z_2) \text{ Rational } A_{32}$$
$$7 + p_1 > 12$$
$$p_1 > 5$$

⇒ not possible to sell  $z_1$



\*  $A_{S_2}$  sells  $z_2$

$$\text{I } v_1(z_2) - p_1 > v_1(\emptyset) \text{ Rational } A_{S_1}$$
$$1 - p_1 > 0$$
$$p_1 < 1$$

$$\text{II } v_2(z_1) + p_1 > v_2(z_1, z_2) \text{ Rational } A_{S_2}$$
$$5 + p_1 > 12$$
$$p_1 > 7$$

$\Rightarrow$  Impossible to sell  $z_2$

What if  $A_{S_1}$  in round 1 does not know the valuation function of agent 2?

$A_{S_1}$  then proposes to sell  $z_2$  to  $A_{S_2}$  for  $p_2 > 1$

Allocation is the same of goods but different net utility of agents.

$$A_{31} = \{0\} + p_2 = 0 + 1 = 1$$

$$A_{32} = \{z_1\} + \{z_2\} - p_2 = 12 - 1 = 11$$

- $A_{32}$  is selected round 2
  - 1, sell  $z_1$
  - 2, sell  $z_2$

\*  $A_{32}$  sells  $z_1$  to  $A_{31}$

$$\text{I } v_1(z_1) - p_1 > v_1(\emptyset) \text{ rational } A_{31}$$

$$\text{II } v_2(z_2) + p_1 > v_2(z_1, z_2) \text{ rational } A_{32}$$

same as before!

\*  $A_{32}$  sells  $z_2$  to  $A_{31}$

$$\text{I } v_1(z_2) - p_1 > v_1(\emptyset) \text{ rational } A_{31}$$

$$\text{II } v_2(z_1) + p_1 > v_2(z_1, z_2) \text{ rational } A_{32}$$

same as before!

d) What would be allocation if agent 2 is selected for first proposal instead?

- $Ag_2$  could either
  - 1) sell  $z_1$  to  $Ag_1$
  - 2) buy  $z_2$  from  $Ag_1$

\*  $Ag_2$  sell  $z_1$  to  $Ag_1$  in round 1

$$\text{I } v_1(z_1, z_2) - p_1 > v_1(z_2) \text{ Rational } Ag_1$$
$$5 - p_1 > 1$$
$$p_1 < 4$$

$$\text{II } v_2(\emptyset) + p_1 > v_2(z_1) \text{ Rational } Ag_2$$
$$0 + p_1 > 5$$
$$p_1 > 5$$

$\Rightarrow$  impossible to sell  $z_1$  to  $Ag_1$

\*  $A_{g_2}$  buy  $z_2$  from  $A_{g_1}$

$$\begin{aligned} \text{I } u_1(\emptyset) + p_2 &> u_1(z_2) \text{ Rational } A_{g_1} \\ 0 + p_2 &> 1 \\ p_2 &> 1 \end{aligned}$$

$$\begin{aligned} \text{II } u_2(z_2) - p_2 &> u_2(z_1) \text{ Rational } A_{g_2} \\ 12 - p_2 &> 5 \\ p_2 &< 7 \end{aligned}$$

$\Rightarrow$   $A_{g_2}$  can buy  $z_2$  from  $A_{g_1}$   
if price is between 1 and 7

Agent 2 will propose to buy  
 $z_2$  from  $A_{g_1}$  at a side payment  
of  $p_2 > 1$ , giving allocation

$$A_{g_1} = \{\emptyset\} + p_2 = 0 + 1 = 1$$

$$A_{g_2} = \{z_1\} + \{z_2\} - p_2 = 12 - 1 = 11$$

This is PO and SO, bargaining steps!

e) This is one-contract bargaining with one resource and one side payment, will always end up in PO (but not guaranteed to be SO).

However, when PO is reached net utility among agents are dependent on bargaining history. Side payments are sensitive to information of other agents valuation function.