1 of 1

# **Diversification:** Financial risk vs. demographic risk

Pål Lillevold and Dag Svege

#### Traditional life insurance/pension undertaking

M

2 of 2

Contractual payments to insured individuals contingent upon:

K

- remaining life time (annuity)
- $\cdot$  time of death (life insurance)
- · occurence and potential duration of disability (long term disability pension)
- · dependent's remaining life time (survivor's pension)
- $\cdot$  etc.

#### **Risk nature**

Risk exposure: Random variations associated with biometric events - "demographic risk"/"biometric risk"

3 of 3

Do away with risk *in the aggregate* by sufficiently large portfolio:

- $\cdot$  diversification
- $\cdot$  law of large numbers

Assumptions:

- homogenous risks
- $\cdot$  independent risks

#### **Funding: Basic principle**

Policyholders' obligations in return for insurer's obligation:

K

- · Premium payments
- $\cdot$  In advance

Pre-funding  $\Rightarrow$  Accumulation of funds

4 of 4

#### **Funding: Technical base**

K

Balance between :

- $\cdot$  contractual outgoes
- $\cdot$  contractual ingoes and investment income

Balance in *expected* terms and *over time*.

 $E(\sum \text{Benefits}) = E(\sum \text{Premiums} + \text{Return})$ 

Principle of equivalence

5 of 5

#### Carrying out principle of equivalence

Mathematical expectation w.r.t. demographic risk well understood and substantiated control perspective.

6 of 6

Mathematical expectation w.r.t financial risk:

- $\cdot$  what is it?
- $\cdot$  how does it work?

Financial risk not diversifiable

#### First attempt to manage financial risk

Pretend that financial risk can be disregarded.

Artificial deterministic discount rate: Sufficiently low to be realised "almost certain"

7 of 7

Not very satisfactory:

- · Theoretically
- $\cdot$  In practice

#### Deterministic discount rate in risky financial ma

8 of 8

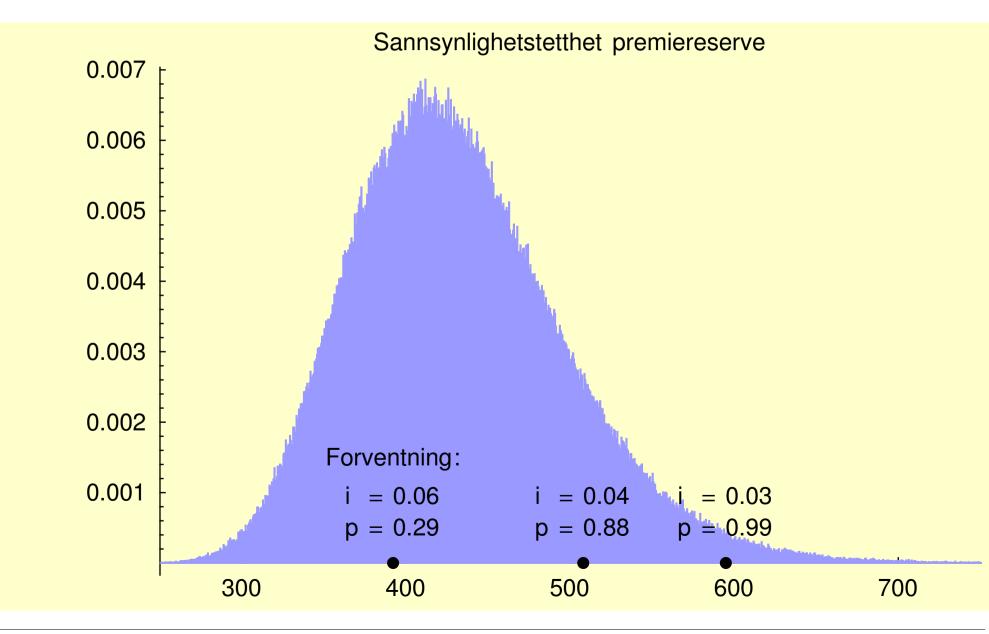
Setting:

- · actual return on insurer's investment is stochastic, with some probabilistic properti
- · insurer has an accrued liability represented as a future (stochastic) payment strea
- · premium reserve for accrued liability stipulated by discount rate "to the safe side"

Key question: Relation between:

- $\cdot$  capital *actually required* to finance insurer's accrued liability expressed as a probability field of the second stribution
- $\cdot$  premium reserve expressed as fixed amount; expected present value as if investmes was deterministic

#### Grafikk



9 of 9

### Case for considering non-diversifiability of fina risk

10 of 10

Actuarial present value of deferred annuity :

$$P = \sum_{t=k}^{\infty} I[T > t] \cdot v_t$$

where

- $\cdot T$  = remaining lifetime for insured individual
- $\cdot v_t = \text{ factor for discounting from time } t \text{ back to time } 0.$

#### Non-diversifiability of financial risk: Basis

K

11 of 11

Two lifes  $T^1$  and  $T^2 i.i.d$ .

$$P^{i} = \sum_{t=k}^{\infty} I[T^{i} > t] \cdot v_{t}; i = 1, 2$$

 $P^1$  and  $P^2$ :

- · independent if  $v_t$ 's deterministic
- · dependent if  $v_t$ 's stochastic!



#### Non-diversifiability of financial risk: Basis

*n* lifes  $T^1, T^2, ..., T^n$  *i.i.d*.

$$P^{i} = \sum_{t=k}^{\infty} I[T^{i} > t] \cdot v_{t}; i = 1, 2, ..., n$$

Assume  $v_t$ 's stochastic, whereby all  $P^i$ 's dependent with :

$$Var(P^{i}) = \sigma^{2}; \ i = 1, 2, ..., n$$
$$Cov(P^{i}, P^{j}) = \rho \cdot \sigma^{2}; \ i, j = 1, 2, ..., n$$

Then:

$$\operatorname{Var}\left(\frac{1}{n}\sum_{i=1}^{n}P^{i}\right) = \frac{1}{n^{2}}\sum_{i=1}^{n}\operatorname{Var}\left(P^{i}\right) + \frac{1}{n}\sum_{i\neq j}\operatorname{Cov}\left(P^{i}, P^{j}\right) = \frac{1}{n^{2}}\cdot n\cdot\sigma^{2} + \frac{1}{n}\cdot n\cdot(n-1)\cdot\rho\cdot\sigma^{2} = \sigma^{2}\cdot\left[\frac{1}{n} + \frac{1}{n}\right]$$

which does not converge to zero as portfolio size increases!

#### Portofolio uncertainty in the absence of financia

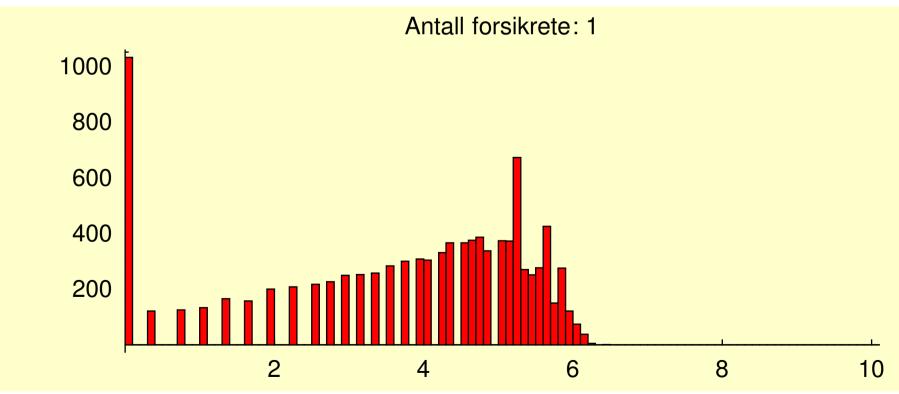
K

13 of 13

Pdf. for:

 $\frac{1}{n}\sum_{i=1}^{n}P^{i}$ 

under deterministic investment return.



## Portofolio uncertainty in the presence of financ risk

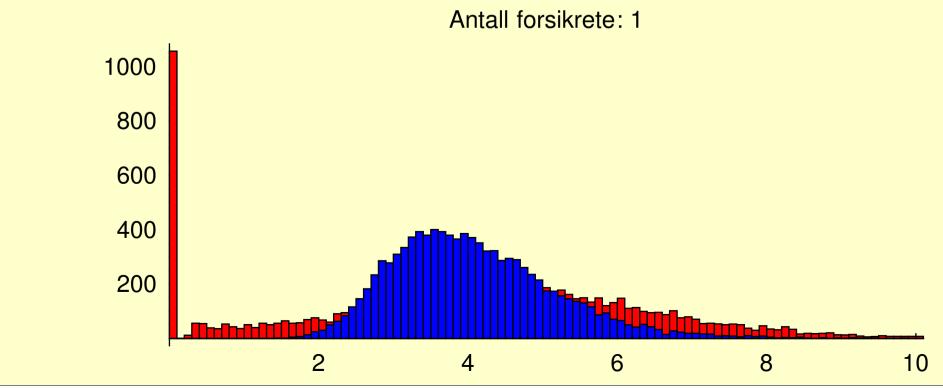
K

14 of 14

Pdf. for:

 $\frac{1}{n}\sum_{i=1}^{n}P^{i}$ 

under stochastic investment return.



©1988–2008 Wolfram Research, Inc. All rights reserved.



## Volatility on investment return $\rightarrow$ variability of annuity's present value.

Simple financial market model :

 $R_t$ ; t = 1, 2, ... is investment return for period [t - 1, t)

Assume  $R_1, R_2, \dots$  *i.i.d.*,  $\mu^R = E(R_t) \sigma^R = \sqrt{\operatorname{Var}(R_t)}$ Discount rates :

$$v_t = \prod_{s=1}^t \frac{1}{1+R_s}; t = 1, 2, \dots$$

Obtain (approximate) probability distribution for

$$P^{i} = \sum_{t=k}^{\infty} I[T^{i} > t] \cdot v_{t}$$

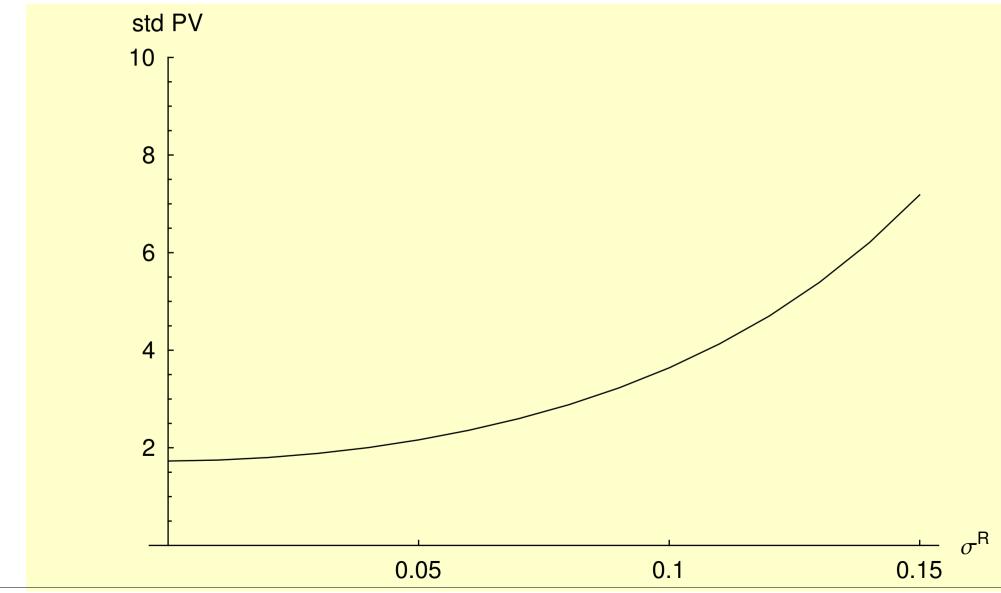
by stochastic Monte Carlo simulations of  $T^i$  and  $R_s$ 

realisations. (Has in fact already been done for the preceding graphical illustrations). In particular : How does increased volatility in portfolio / financial markets affect the variability of annuity's present value, as measured by  $Std(P^i; \sigma^R)$ ?.

### Standard deviation for annuity's PV depending standard deviation for investment return.

K

16 of 16



<sup>©1988–2008</sup> Wolfram Research, Inc. All rights reserved



17 of 17

#### **Correlation between portfolios.**

Two portfolios:  $\{T^i\}_{i=1}^n$  and  $\{T'^j\}_{j=1}^m$ , all *i.i.d* 

$$\operatorname{Cov}\left(\sum_{i=1}^{n} P^{i}, \sum_{j=1}^{m} P^{j}\right) = \sum_{i,j} \operatorname{Cov}(P^{i}, P^{j}) = m \cdot n \cdot \rho \cdot \sigma^{2}$$

$$\operatorname{Var}\left(\sum_{i=1}^{n} P^{i}\right) = n \cdot \sigma^{2} + n \cdot (n-1) \cdot \rho \cdot \sigma^{2}$$

$$\operatorname{Var}\left(\sum_{j=1}^{m} P^{\prime j}\right) = m \cdot \sigma^{2} + m \cdot (m-1) \cdot \rho \cdot \sigma^{2}$$

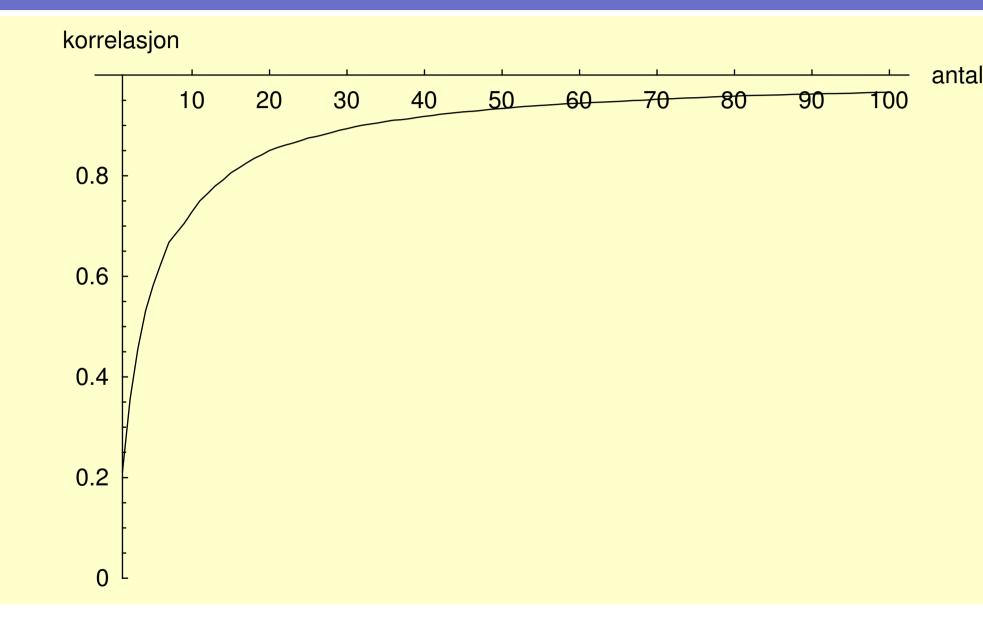
n = m:

$$\rho\left(\sum_{i=1}^{n} P^{i}, \sum_{j=1}^{n} P^{j}\right) = \frac{\rho}{\frac{1}{n} + \frac{(n-1)}{n} \cdot \rho} \xrightarrow{n \to \infty} 1$$

#### **Correlation with increasing portfolio size**

18 of 18

K



### Modelling and managing financial risk: Foundar

19 of 19

Financial market model within probabilistic framework:

- (reasonably) realistic
- operational
- possible to validate and estimate against market data/behaviour

Risk issues:

- recall: non-diversifiable
- how to manage?
  - additional capital
  - investment strategies
  - other?
  - possible to completely eliminate the impact of risk?

Financial risk isolated vs. financial risk and liability risk considered as a whole



#### **Course content**

Stochastic modelling of financial assets' market value

Pension fund risk in the presence of financial risk

Derivatives:

- Concept
- Pricing
- Hedging

Application: Interest rate guarantees for pension contracts

Porfolio theory

Matching of assets to liabilities

#### Riks measures and management

Evaluation - Monte Carlo simulation.

### Course content - limitations and extended perspective

Basic concepts!

Extended perspective of great importance for life insurance/pensions undertakings:

21 of 21

- Very long time perspective
- Interest rate sensivity
- Possibilities to hedge/securitise long term interest rate guarantees

Regulatory environement:

- Explicit pricing of interest rate guarantee compulsory in Norway from 2008
- Solvency II: Pension and insurance liabilities valued at "market value"
  - expected cash-flows discounted at market interest rates
  - investment strategy to hedge liability risk?