# Microeconomics 3200/4200: 

Part 1

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September 14, 2017

## Outline

(1) Technology
(2) Cost minimization
(3) Profit maximization
(4) The firm supply

- Comparative statics
(5) Multiproduct firms


## Inputs and Outputs

- Firms are the economic actors that produce and supply commodities to the market.
- The technology of a firm can then be defined as the set of production processes that a firm can perform.
- A production process is an (instantaneous) transformation of inputs-commodities that are consumed by production-into outputs-commodities that result from production.


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## Examples 1

- What are the combinations of inputs and outputs that are feasible?
- Given a vector of inputs, what is the largest amoung of outputs the firm can produce?
- With 1 input and 1 output, a typical production function looks like:

where $y$ is output, $x$ is input, and $f$ is the production function.
- Examples: $f(x)=\alpha x ; f(x)=\sqrt{x} ; f(x)=x^{2}+1$.


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## Examples 2

- With 2 inputs and 1 output, a typical production function looks like:

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which we can represent in the 2-dimensional input space (isoquants!).

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## Property 1.

Property 1 . Impossibility of free production.
$f(0,0) \leq 0$

## Property 2.

## Property 2. Possibility of inaction. <br> $0 \leq f(0,0)$

## Input requirement set and q-isoquant.

Define the "input requirement set (for output y)" as follows:

$$
\begin{equation*}
Z(y) \equiv\left\{\left(x_{1}, x_{2}\right) \mid y \leq f\left(x_{1}, x_{2}\right)\right\} \tag{1}
\end{equation*}
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## Formally, the y-isoquant:

$\left\{\left(x_{1}, x_{2}\right) \mid y=f\left(x_{1}, x_{2}\right)\right\}$

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## Property 3.

## Property 3. Free disposal.

For each $y \in \mathbb{R}_{+}$, if $x_{1}^{\prime} \geq x_{1}, x_{2}^{\prime} \geq x_{2}$, and $y \leq f\left(x_{1}, x_{2}\right)$, then $y \leq f\left(x_{1}^{\prime}, x_{2}^{\prime}\right)$.

## Properties 4 and 5.

Property 4. Convexity of the input requirement set.
For each $y \in \mathbb{R}_{+}$, each pair $\left(x_{1}, x_{2}\right),\left(x_{1}^{\prime}, x_{2}^{\prime}\right) \in Z(y)$, and each $t \in[0,1]$, it holds that $t\left(x_{1}, x_{2}\right)+(1-t)\left(x_{1}^{\prime}, x_{2}^{\prime}\right) \in Z(y)$.


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Property 5 . Strict convexity of the input requirement set.
For each $y \in \mathbb{R}_{+}$, each pair $\left(x_{1}, x_{2}\right),\left(x_{1}^{\prime}, x_{2}^{\prime}\right) \in Z(y)$, and each $t \in(0,1)$, it holds that $t\left(x_{1}, x_{2}\right)+(1-t)\left(x_{1}^{\prime}, x_{2}^{\prime}\right) \in \operatorname{Int} Z(y)$.

## Marginal product of input i .

- The marginal product of an input $i=1,2$ describes the marginal increase of $f\left(x_{1}, x_{2}\right)$ when marginally increasing $x_{i}$.
- Mathematically, this can be written as

when $\Delta x_{1} \rightarrow 0$. If $\phi$ is differentiable, the marginal product is the derivative of $f$ w.r.t. $x_{i}$ evaluated at $\left(x_{1}, x_{2}\right)$ and is denoted by $M P_{i}\left(x_{1}, x_{2}\right)$.


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\frac{\Delta y}{\Delta x_{1}}=\frac{f\left(x_{1}+\Delta x_{1}, x_{2}\right)-f\left(x_{1}, x_{2}\right)}{\Delta x_{1}}
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## Technical rate of substitution.

- The technical rate of substitution (TRS) of input $i$ for input $j$ (at $z$ ) is defined as:

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\begin{equation*}
\operatorname{TRS}\left(x_{1}, x_{2}\right) \equiv \frac{\Delta x_{2}}{\Delta x_{1}} \tag{3}
\end{equation*}
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such that production is unchanged.

- By first order approximation,

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\Delta y \cong M P_{1} \Delta x_{1}+M P_{2} \Delta x_{2}=0
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solving, this gives:


- It reflects the relative value of the inputs (in terms of production) and corresponds to the slope of the $y$-isoquant at $\left(x_{1}, x_{2}\right)$.


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solving, this gives:

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\operatorname{TRS}\left(x_{1}, x_{2}\right)=-\frac{M P_{1}\left(x_{1}, x_{2}\right)}{M P_{2}\left(x_{1}, x_{2}\right)}
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## Properties 6 and 7.

Property 6. Homotheticity.
For each $\left(x_{1}, x_{2}\right)$ and each $t>0$, it holds that $\operatorname{TRS}\left(x_{1}, x_{2}\right)=\operatorname{TRS}\left(t x_{1}, t x_{2}\right)$.


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Property 7. Homogeneity of degree $r$.
For each ( $x_{1}, x_{2}$ ) and each $t>0$, it holds that $f\left(t x_{1}, t x_{2}\right)=t^{r} f\left(x_{1}, x_{2}\right)$.

## Properties 8, 9, and 10.

Property 8. Increasing returns to scale (IRTS).
For each ( $x_{1}, x_{2}$ ) and each $t>1$, it holds that $f\left(t x_{1}, t x_{2}\right)>t f\left(x_{1}, x_{2}\right)$.


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## Property 10. Constant returns to scale (CRTS).

For each $\left(x_{1}, x_{2}\right)$ and each $t>0$, it holds that $f\left(t x_{1}, t x_{2}\right)=t f\left(x_{1}, x_{2}\right)$.

## The optimization problem

- We split the optimization problem of the firm in two parts:
(1) Cost minimization (choosing $\left(x_{1}, x_{2}\right)$ for given $y$ );
(3) Output optimization (choosing $y$, given the cost-minimizing input choices).


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## The cost minimization problem

- Let quantity $y \in \mathbb{R}_{+}$be the output that a firm wants to bring to the market.
- The firm wants to minimize the cost of producing $y$. How to do it?
- graphically....
- Algebraically. Solve the following minimization problem:
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\begin{aligned}
\min _{x_{1}, x_{2}} & w_{1} x_{1}+w_{2} x_{2} \\
\text { s.t. } & y \leq f\left(x_{1}, x_{2}\right)
\end{aligned}
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## The Lagrangian and FOCs

$\mathscr{L}\left(x_{1}, x_{2}, \lambda ; w_{1}, w_{2}, y\right)=w_{1} x_{1}+w_{2} x_{2}+\lambda\left(y-f\left(x_{1}, x_{2}\right)\right)$

- The FOCs (allowing for corner solutions!) require that:

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\lambda^{*} M P_{i}\left(x_{1}^{*}, x_{2}^{*}\right) \leq w_{i} \quad \text { for } i=1,2
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- Thus, if $x_{i}^{*}>0$ (implying that $\lambda^{*} M P_{i}\left(x_{1}^{*}, x_{2}^{*}\right)=w_{i}$ ), a necessary condition for cost minimization is that:

$$
\begin{equation*}
\frac{M P_{j}\left(x_{1}^{*}, x_{2}^{*}\right)}{M P_{i}\left(x_{1}^{*}, x_{2}^{*}\right)} \leq \frac{w_{j}}{w_{i}} \tag{7}
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- or (for interior solutions): TRS equals input price ratio.


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## Conditional demand and cost function

- The conditional demand function for input $i$ is:

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\begin{equation*}
x_{i}^{*}=H^{i}\left(w_{1}, w_{2}, y\right) \tag{8}
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- Substituting these conditional demands in the cost minimization problem, we get the relationship between the total cost and the input prices $w$ and the output choice $q$. This cost function is defined by:



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C\left(w_{1}, w_{2}, y\right) \equiv w_{1} x_{1}^{*}+w_{2} x_{2}^{*}=w_{1} H^{1}\left(w_{1}, w_{2}, y\right)+w_{2} H^{2}\left(w_{1}, w_{2}, y\right) \tag{9}
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## Exercise: cost minimization problem (1)

- Determine the cost function for the firm with production function $f\left(x_{1}, x_{2}\right)=\left(x_{1} x_{2}\right)^{\frac{1}{3}}$.
- The minimization problem is:

- Write the Lagrangian:

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\mathscr{L}\left(x_{1}, x_{2}, \lambda ; w_{1}, w_{2}, y\right)=w_{1} x_{1}+w_{2} x_{2}+\lambda\left(y-\left(x_{1} x_{2}\right)^{\frac{1}{3}}\right)
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\left\{\begin{array}{l}
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- Since $f$ is increasing in $x_{1}$ and $x_{2}$ and $x_{1}, x_{2} \neq 0$ (WHY?):



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\lambda^{*} \frac{1}{3}\left(x_{1}^{*}\right)^{-\frac{2}{3}}\left(x_{2}^{*}\right)^{\frac{1}{3}}=w_{1} \\
\lambda * \frac{1}{3}\left(x_{1}^{*} \frac{1}{3}\left(x_{2}^{*}\right)^{-\frac{2}{3}}=w_{2}\right. \\
y=\left(x_{1}^{*} x_{2}^{*}\right)^{\frac{1}{3}}
\end{array}\right.
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## Exercise: cost minimization problem (3)

- Dividing the first by the second FOC (and taking the cubic power of the third one), gives:

$$
\left\{\begin{array}{l}
\frac{x_{2}^{*}}{x_{1}^{*}}=\frac{w_{1}}{w_{2}} \\
y^{3}=x_{1}^{*} x_{2}^{*}
\end{array}\right.
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- And, solving for $x_{2}^{*}$ :

- Thus:

- and the conditional demand function of input 2 is:



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- Thus:

$$
\left(x_{2}^{*}\right)^{2}=y^{3} \frac{w_{1}}{w_{2}}
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- and the conditional demand function of input 2 is:

$$
x_{2}^{*}=H^{2}\left(w_{1}, w_{2}, y\right)=y^{\frac{3}{2}} \sqrt{\frac{w_{1}}{w_{2}}}
$$

## Exercise: cost minimization problem (4)

- Since $x_{2}^{*}=\frac{w_{1}}{w_{2}} x_{1}^{*}$, substituting $x_{2}^{*}=y^{\frac{3}{2}} \sqrt{\frac{w_{1}}{w_{2}}}$ gives the conditional demand function of input 1 :

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x_{1}^{*}=H^{1}\left(w_{1}, w_{2}, y\right)=y^{\frac{3}{2}} \sqrt{\frac{w_{2}}{w_{1}}}
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- The cost function is defined as:

- Thus, substituting:

- And, simplifying,

$$
C\left(w_{1}, w_{2}, y\right)=2 \sqrt{y^{3} w_{1} w_{2}}
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## Properties of the cost function

- Increasing in all input prices and strictly increasing in at least one; if $f$ is continuous, then also strictly increasing in output $y$.
- The cost function is homogeneous of degree 1 in prices, i.e. changing all prices by $10 \%$ increases total cost by $10 \%$.
- The cost function is concave in input prices.
- [Shephard's Lemma] $\frac{\partial C\left(w_{1}, w_{2}, y\right)}{\partial w_{i}}=x_{i}^{*}=H^{i}\left(w_{1}, w_{2}, q\right)$, i.e. the cost increase when marginally changing the input price is exactly the compensated input demand!


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## The output optimization problem

- Now that we know how a firm chooses inputs for production, we are left with the following problem:

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\begin{equation*}
\max _{y \in \mathbb{R}_{+}} p y-C\left(w_{1}, w_{2}, y\right) \tag{10}
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## Furthermore...

- Our firm needs to be aware that even when profits are maximized, these might not be positive... so we should further require that $\Pi \geq 0$ or:

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or that average cost is lower than $\mathrm{p}\left(\frac{C\left(w_{1}, w_{2}, y\right)}{y} \leq p\right)$.

## Demands and supply functions

- We can define the firm's supply function as the relationship between the optimal quantity produced and the market prices of inputs and output:

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\begin{equation*}
y=S\left(w_{1}, w_{2}, p\right) \tag{14}
\end{equation*}
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- Remember that we already defined the conditional demand function for input $i$ as:

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x_{i}=H^{i}\left(w_{1}, w_{2}, y\right)
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- We can now substitute (14) in (15) to obtain the unconditional demand function for input $i$ :

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## Outline

## (1) Technology

(2) Cost minimization
(3) Profit maximization
(4) The firm supply

- Comparative statics
(5) Multiproduct firms


## Slope of the supply function

- When $y^{*}>0$, the FOC for the output optimization problem requires that:

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- Substituting the supply function for $y^{*}=S\left(w_{1}, w_{2}, p\right)$ gives:

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- Now take the derivative wry $p$ :

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1=C_{y y}\left(w_{1}, w_{2}, S\left(w_{1}, w_{2}, p\right)\right) S_{p}\left(w_{1}, w_{2}, p\right)
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- Rearrange and obtain:

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- Consider the uncompensated demand for input $x_{i}^{*}=D^{i}\left(w_{1}, w_{2}, p\right)$ and take the derivative wrt output price $p$. Remember that $D^{i}\left(w_{1}, w_{2}, p\right) \equiv H^{i}\left(w_{1}, w_{2}, S\left(w_{1}, w_{2}, p\right)\right)$.

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- How does uncompensated demand change with output price? If $w_{i}$ increases the marginal cost of output, then an increase of the output price would imply a larger use of input $i$.


## Input price effect on input demand (1)

- Consider the uncompensated demand for input $x_{i}^{*}=D^{i}\left(w_{1}, w_{2}, p\right)$ and take the derivative wrt input price $w_{j}$. (Again, start from the identity $\left.D^{i}\left(w_{1}, w_{2}, p\right) \equiv H^{i}\left(w_{1}, w_{2}, S\left(w_{1}, w_{2}, p\right)\right)\right)$.

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## Input price effect on input demand (2)

- Substitute to get

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- How does uncompensated demand change with the price of another input? Two effects: a substitution effect $H_{j}^{i}\left(w_{1}, w_{2}, y^{*}\right)$ and an
output effect $\frac{C_{i y}\left(w_{1}, w_{2}, y^{*}\right) C_{j y}\left(w_{1}, w_{2}, y^{*}\right)}{C_{y y}\left(w_{1}, w_{2}, y^{*}\right)}$


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## Implication 1

- Let us first concentrate on $H_{j}^{i}\left(w_{1}, w_{2}, y^{*}\right)$.
- Shephard's lemma implies that $H^{i}\left(w_{1}, w_{2}, y\right)=C_{i}\left(w_{1}, w_{2}, y\right)$.
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- Check the output effect... it is also symmetric, thus also $D_{j}^{i}\left(w_{1}, w_{2}, p\right)=D_{i}^{j}\left(w_{1}, w_{2}, p\right)$, the total effect is symmetric. $=$


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- But by symmetry of the cross derivatives, $C_{i j}\left(w_{1}, w_{2}, y^{*}\right)=C_{j i}\left(w_{1}, w_{2}, y^{*}\right)$.
- Moreover, $H_{i}^{j}\left(w_{1}, w_{2}, y^{*}\right)=C_{j i}\left(w_{1}, w_{2}, y^{*}\right)$. Thus:
- $H_{j}^{i}\left(w_{1}, w_{2}, y^{*}\right)=H_{i}^{j}\left(w_{1}, w_{2}, y^{*}\right)$, i.e. the substitution effect is symmetric!
- Check the output effect... it is also symmetric, thus also $D_{j}^{i}\left(w_{1}, w_{2}, p\right)=D_{i}^{j}\left(w_{1}, w_{2}, p\right)$, the total effect is symmetric.


## Implication 1

- Let us first concentrate on $H_{j}^{i}\left(w_{1}, w_{2}, y^{*}\right)$.
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## Implication 2

- Look now at the effect of $w_{i}$ on the demand of input $i$.

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\begin{equation*}
D_{i}^{i}\left(w_{1}, w_{2}, p\right)=H_{i}^{i}\left(w_{1}, w_{2}, q^{*}\right)-\frac{\left[C_{i y}\left(w_{1}, w_{2}, y^{*}\right)\right]^{2}}{C_{y y}\left(w_{1}, w_{2}, y^{*}\right)} \tag{20}
\end{equation*}
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- $H_{i}^{i}\left(w_{1}, w_{2}, y\right)=C_{i i}\left(w_{1}, w_{2}, y\right)$ (by Shephard's Lemma and taking the derivative)
- By concavity of the cost function (SOC for an optimum), $C_{i i}\left(w_{1}, w_{2}, y^{*}\right) \leq 0$. Thus, $H_{i}^{i}\left(w_{1}, w_{2}, y^{*}\right) \leq 0$.
- But $C_{y y}\left(w_{1}, w_{2}, y^{*}\right) \geq 0$ (again from the SOC) and also the squared term is larger than 0 ; thus:
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## Many products, many inputs...

- Up to now, we have studied the case of a firm producing a single output $y$. What if the firm could produce many goods at the same time?
- Abstractly, all commodities (inputs or outputs) could be produced. So, let us write a (large) vector $\mathbf{y} \equiv\left(y_{1}, \ldots, y_{n}\right) \in \mathbb{R}^{n}$ of all commodities.
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## Production technology and MRT

- We can now write the technology as an implicit inequality:

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\begin{equation*}
F(\mathrm{y}) \leq 0 \tag{21}
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where the function $F$ is non-decreasing in each of the $y_{i}$.

- We define the marginal rate of transformation of netput i into netput j by:

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M R T_{i j} \equiv \frac{M F_{j}(\mathrm{y})}{M F_{i}(\mathrm{y})} \tag{22}
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## Objective of the firm

- Our firm still wants to maximize profits (now much simplified):

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\Pi=\sum_{i=1}^{n} p_{i} y_{i} \tag{23}
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- Proceeding as before, we can write the Lagrangean of the maximization problem:

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## Optimality conditions

- Deriving wrt each $y_{i}$ and $\lambda$, we get the following FOCs:

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p_{i} \geq \lambda^{*} F_{i}\left(\mathrm{y}^{*}\right) \quad \text { for each } i=1, \ldots, n \tag{25}
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## The netput and profit functions

- As before we can write the optimal choice of $y_{i}$ as a function of the prices: $y_{i}^{*} \equiv y_{i}(\mathbf{p})$.
- Subsituting these netput functions in the profit, we get the profit

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## Properties of the profit function

- Non-decreasing in all net-put prices.
- The profit function is homogeneous of degree 1 in prices, i.e. changing all prices by $10 \%$ increases total cost by $10 \%$.
- The profit function is convex in net-put prices.
- [Hotelling's Lemma] $\frac{\partial \boldsymbol{\Pi}(\mathbf{p})}{\partial p_{i}}=y_{i}^{*}$, i.e. the marginal profit increase for marginally changing the netput price is exactly the optimal quantity of netput i!


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